

E-BOOK

Unlocking Value in the Cloud with Sage Intacct

*In the voice of former Sage 100,
Sage 300, and Sage 500 customers*



NO MORE PAINFUL UPGRADES

"We were a few versions behind on an on-premises Sage 100 system and knew it was time to modernize in the cloud. Sage Intacct has proven the ideal upgrade with its real-time financial visibility and streamlined processes. Now that we're so much more productive with Sage Intacct, my team can serve as strategic partners by providing more forward-looking information."

— **Michelle Naus**, CFO, [Tri-County Mental Health Services](#)



EFFORTLESSLY SLICE AND DICE DATA

"With our old Sage 100 system, it was cumbersome and slow to report out how the business performed in a prior period. Using Sage Intacct, we can dissect the data to better understand profitability and drive a more collaborative business, all while eliminating \$200,000 in consulting costs and cutting the accounting workload by 50%."

— **Brett Abbey**, CFO, [Mob Scene](#)



Professional
Services

IMPROVED AGILITY AND INSIGHTS

"Our previous Sage 100 software was basically a humungous warehouse of data that was difficult to access. Sage Intacct changed the way we do business. We've improved finance productivity by 50% and have focused that newfound time on reporting and analytics to optimize sales and margins."

— **Tyler Shockley**, Finance Director, [Courthouse Athletic Clubs](#)



STREAMLINED MULTI-ENTITY MANAGEMENT

“As Legendary Entertainment grew globally into more than 20 entities, they needed more accounting agility than they had with Sage 300. Sage Intacct was the best long-term solution, and can handle multi-entity consolidations with ease. As a result, they’re spending 70% less time on bank reconciliations and have real-time reporting that wasn’t possible before.”

— **Scott Burdsall**, Director of Consulting Services,
RKL eSolutions



Production

MULTIPLE ENTITIES. MULTIPLE CURRENCIES. NO PROBLEM.

"We were getting to the point where Sage 300 wasn't sufficient as we added more entities and currencies. Sage Intacct has been a big time-saver that's made our accounting team probably 30% more efficient. It's brought new transparency that lets us do analysis and stay on top of budgets and business performance."

— **Rob Hill**, Director, [Monstercat](#)



Production

INSTANT INSIGHTS, NO EXCEL

"We had to rely on manual Excel reporting when we were on Sage 300. Since graduating to Sage Intacct, we're able to provide real-time reporting to our managers so they can make faster and more informed decisions. We've improved margins by 6% while cutting our overall accounting workload in half."

— **Tim Nese**, CFO, **HCFS**



Professional
Services

STREAMLINE YOUR QUOTE-TO-CASH CYCLE

“Manual work in accounting and reporting in our outdated Sage 500 platform was slowing us down. We’ve streamlined quote-to-cash by linking Sage Intacct with Salesforce and eliminated 40 hours a week of manual work so my staff can focus on value-add activities like reporting and improving our days sales outstanding metric.”

— **Thomas Low**, Controller, [VT MAK](#)



Software &
Technology

A PLATFORM FOR GROWTH

"Sage Intacct was far and away my preferred approach when Avenu was carved out from its former parent company that used Sage 500. Since then, Avenu has grown three-fold with Sage Intacct as our backbone. Sage Intacct has helped us improve our bottom line, deliver results faster, and scale the business very efficiently. I couldn't be happier."

— **Mike Melka**, CFO, *Avenu Insights & Analytics*



Software &
Technology



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