

# SALES ORDER PROCESSING

DocLink brings greater control and visibility to the sales department from the initial receipt of a customer purchase order to the signed proof of delivery.



## EASY ACCESS FOR BEST CUSTOMER SERVICE

The ability to serve customers is greatly enhanced by having all documents (POs, quotes, etc) available in one place. The customer experience is improved through quick response time and accurate documentation.



## REDUCED CYCLE TIMES

If approval is required, these documents can be routed through workflow for electronic approvals. DocLink also automatically links related documents, eliminating the need to print, copy, distribute and file paper.



## SEAMLESS ERP INTEGRATION

All documents are seamlessly captured as they are entered into or generated by ERP software and indexed and stored in DocLink with the transaction's data. View documents side-by-side as you work.

**"We're not waiting for the paper to come up here; it's already in DocLink. We already see it, and you do not have to chase down paper. Everything is at your fingertips."**

## DOCUMENT TYPE EXAMPLES

Proposals  
Customer POs  
Sales Orders  
Acknowledgements  
Shipping Documents  
AR Invoices & Receipts

## AUTOMATION EXAMPLE: SALES ORDER ENTRY

- >> Receive customer PO via fax, email, or mail
- >> Enter the order into your ERP while viewing in DocLink
- >> Index PO automatically with all associated details
- >> Archive PO permanently in DocLink for easy access
- >> Push through easy approval process as needed
- >> Deliver documents however your customer wants them